



## CAPABILITY STATEMENT

### Executive Summary

The Janitorial Service Industry is a 72-Billion Dollar Business and is **Recession Proof**. The marketplace for cutting edge and technologically advanced janitorial services is changing, both in nature and scope. Building owners and Property Management companies are becoming more conscious of the negative impact toxic cleaners have on the occupants and the overall sustainable health of their facilities. The Royal Group, therefore, offers innovative Technology in its SCPs (Sustainable Cleaning Practices) that are safe and healthy to the occupants of buildings and the building's assets. The Royal Group is a high-end Commercial Cleaning Firm. Our management team has over 45 years of combined experience in the professional cleaning industry. The Royal Group specializes in cleaning for Health, worksite infection prevention and providing non-toxic cleaning programs that are specific to our clients' facility and budgetary needs.

### Certifications

National Minority Supplier Development Council  
Global Biorisk Advisory Council (GBAC)



### NAICS/NIGP Codes

NAICS	NIGP	DUNS No.
561210	91039	063207087
561720	92681	
561740	95863	

### Past Performance

Fort Gordan Army Base  
Zoo Atlanta  
Michelin Tire Plant  
Emerald Princess Casino Cruise Ship  
GA Department of Transportation  
GA Department of Labor  
Morehouse College

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### DIFFERENTIATORS:

#### ROYAL ROBOTICS

In late 2022, we will incorporate high intensity UV light disinfecting Robots. The Robot's pulsed, high energy, broad spectrum UV light technology is uniquely lethal to microorganisms to include all variances of COVID-19. We will also incorporate state of the art floor care Robotics with sensor technologies. This high class Robotic cleaning machine brings the ultimate in precision and detailed floor care.

#### ON-SITE GENERATORS

We use On-Site Generators of Non-Toxic Sanitizing and Disinfecting products which produce Hypochlorous acid (HOCl). HOCl is a weak acid that occurs naturally in our bodies. Neutrophils are our white blood cells (WBCs) that are the first to arrive when an invading pathogen is detected. Our WBCs engulf, ingest, and release a burst of bactericidal chemicals including its most powerful oxidizing agent, HOCl. The Sanitizing and Disinfecting products we use kill pathogens, Tuberculosis, Salmonella, Staph, E.coli, HIV Infection, and all variants of COVID-19. This powerful weapon is 100 percent safe for humans, chemical free, non-toxic, and all-natural. That's an impressive combination. It has been used in the medical field for over a century. Before antibiotics were available, HOCl was used to irrigate and disinfect wounds in World War I. It is now used in everyday settings such as hospitals, daycare centers, and even produce sections in grocery stores.

#### LEED DRIVEN

*(Leadership in Energy and Environmental Design)*  
The Technology we use assist Building Owners in maintaining their LEED certification.